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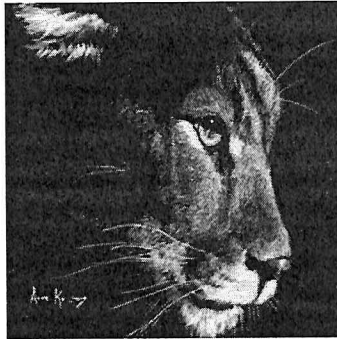
*Service the way it used to be, the way it ought to be*



*Prepared For:*

# **EDWARDS-KNOX CENTRAL SCHOOL**

**2512 COUNTY ROUTE 24  
HERMON, NY 13652**



*Prepared By:*

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**Revised on:**

**February 21, 2019**

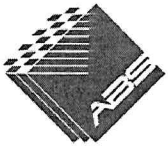
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***Proposed Pricing is valid for 30 days***

**[WWW.ABSTECH.COM](http://WWW.ABSTECH.COM)**

**22811 County Route 51, Watertown, NY 13601 | Phone: 315-788-7989 | Fax: 315-788-8098**

**7776 Frontage Road, Cicero, NY 13057 | Phone: 315-313-4ABS | Fax: 315-788-8098**



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## ***Our Mission***

The ABS team is committed to empowering our clients to be more productive and profitable through innovative, cost saving business technology solutions and an unparalleled customer service experience.

## ***About ABS***

ABS has been serving the needs of our valued clients for over 27 years. Since 1991, ABS has used a personalized approach to analyze and meet our client's ever changing needs. We provide stable, productive, efficient work flows, and processes, through the products and services we offer to the wide variety of businesses we serve. Through strong relationships with local vendors, and access to global resources, ABS provides a vast range of office equipment and IT products that reduce cost and provide worry free productivity. ABS has the experience to design and implement comprehensive solutions to optimize your business's efficiency. We offer a wide range of products and services including: IT hardware and services, printers, multifunctional devices, business applications, document management products, and more. We continue to grow and evolve in an ever changing business technology market.

## ***About Our Service***

Advanced Business Systems was founded on the simple premise that a happy customer is a long term customer. Customer service is not just a phrase to us, it defines us. We consistently bring this to our customers by offering a small business feel, with big business solutions. We get to know who you are, what you do, and how to best meet your expectations. When you call us, you will speak directly to a representative that will begin the process of getting you back up and running expeditiously. ABS understands the necessity to have your equipment running properly, and we make that happen. By utilizing highly trained personnel and cutting edge technology our mission is to provide a level of service that makes sense for each client. Our mission is to help your business grow, and allow you to focus on what you do. Simply put, we help businesses do business. It's what we do!

***As a locally owned and operated business, we appreciate every opportunity to serve you!***



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02/21/2019

## Proposed Solution for EDWARDS-KNOX CENTRAL SCHOOL

After working with you and your staff to obtain a comprehensive view of your current document management and printing processes, we are proud to offer you the enclosed proposal. Using our years of expertise and training, as well as our numerous business relationships with world class providers, we are able to provide you with this comprehensive solution. We hope that you will see that this program is both financially and technologically beneficial for your organization and we look forward to many years of serving you!

### Equipment

#### Location: Replace Xerox D95

##### **Qty Manufacturer / Model**

- 1 Kyocera TASKalfa 8002i
- 1 Kyocera BF-730
- 1 Kyocera PH-7A
- 1 Next Gen X20 Amp PC
- 1 Kyocera DF-7110

##### **Description**

- 80 PPM A3 BW MFP
- Booklet and Tri Folding Unit for DF-7110
- Punch Unit for DF-7110
- 20 Amp Power Conditioner
- 4000 Sheet Finisher

#### Location: Replace Xerox 7535

##### **Qty Manufacturer / Model**

- 1 Kyocera TASKalfa 3552ci
- 1 Kyocera Fax System 12
- 1 Kyocera DP-7110
- 1 Kyocera DF-7120
- 1 Kyocera PF-7110
- 1 Kyocera AK-7100
- 1 Next Gen X15 Amp PC

##### **Description**

- 35/35 PPM A3 Color MFP
- Fax Board
- 270 Sheet Dual Scan Document Processor
- 1000 Sheet Finisher
- Dual 1500 Sheet Paper Trays
- Attachment kit for DF-7120 / DF-7110
- 15 Amp Power Conditioner

**Purchase Price: \$14,499.00**

**Lease Option:**

**Deferred 48 Months**  
**Payment Plan (0% financing)**  
**\$302.06**



\*Pricing includes setup, delivery, installation and training

**Pricing based on Eastern Sufflok BOCES Contract 2017-044-0721R**

### **Service Agreement Information**

A Bronze Service Agreement includes all parts, labor, service calls, preventative maintenance calls, and all supplies, excluding paper and staples.

See included SLA summary or visit [www.abstech.com/sla](http://www.abstech.com/sla) for more info.

**TASKalfa 8002i Cost: \$6,120.00** annually for the following:

This agreement will include **1,200,000** monochrome prints **annually**.  
Additional monochrome pages will be billed **annually @ \$0.0056** per page.

**TASKalfa 3552ci Cost: \$1,818.00** annually for the following:

This agreement will include **60,000** monochrome prints **annually**.  
Additional monochrome pages will be billed **annually @ \$0.01** per page.

This agreement will include **24,000** color prints **annually**.  
Additional color pages will be billed **annually @ \$0.058** per page.

Quote Acceptance Signature:

*Erin E. Woods*  
Proposed pricing is valid for 30 days.

Date:

*3/1/19*

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